



Customer Profile

Hagie Manufacturing Company meets company growth objectives with Infor XA



Facts at a glance

Product: Infor™ XA

Industry: Industrial Manufacturing

Country: USA

Partner: TriMin Systems, Inc.

“Infor XA has supported Hagie business and customer growth over the years, helping us grow from 100 to over 400 employees, and providing customer-specific agricultural equipment to individuals and large multi-national companies around the globe.”

—Melissa Hackley, controller,
Hagie Manufacturing

About the company

For more than 65 years, Hagie Manufacturing Company has provided customers with exceptional service and agricultural equipment that exceeds expectations. Throughout multiple points in its history, Hagie has changed business processes and products to better meet customer needs and provide exceptional bottom-line product value. Today, Hagie products satisfy agricultural needs around the world. To learn more, visit www.hagie.com.

Challenges

- Implement a system with applications and tools flexible enough to keep pace with constantly changing internal and external business processes.
- Achieve company growth objectives.
- Satisfy customer demands for flexible configurations and product-specific needs.

Benefits

- Met company growth objectives and improved decision-making with the ability to view key business information across applications and business systems.
- Provided a stable business environment and gained excellent support from technology partners.
- Improved overall customer responsiveness.

“Infor XA provides Hagie with an exceptionally flexible set of applications and tools to meet our ever-changing and expanding base of customers and product-specific requirements. Infor and TriMin Systems have always been there for us, helping us with our business and system-specific needs and company direction.”

—Lucas Boyken, IT manager,
Hagie Manufacturing

641 Avenue of the Americas

New York, NY 10011

800-260-2640

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